

### Why Do We Care?

- We are proud to say that we work together with nature and people to produce flower seeds in a sustainable way and in a cost effective manner.
- We care about how we use our resources and we are always looking for new techniques that can make us be more productive.
- We are constantly trying to produce more with less!
- Taking care of our people and the environment has always been our number one priority.
- We are proud to present this sustainability data for 2019. The data in this report is from our main production sites, Linda Vista Costa Rica, Floricultura Guatemala, Ball Horticulture Kunming and Semillas PanAmerican Chile.



Floricultura Guatemala since 2002

Ball Horticultural Kunming since 2007

Linda Vista Costa Rica since 2009

Semillas PanAmerican Chile since 2009

#### Integrated Pest Management (IPM)

#### Our Main Strategy to Control Pests and Diseases



#### Chemical Sprays

Constantly revising:

- · How much chemicals we use.
- What kind of chemicals we use
- When we use.
- How we use.



#### Beneficial Insects and Microbes

We are working with Biological control since 2011. Every year we increase our knowledge and expand its use. Biocontrol is today a critical part of our IPM program.



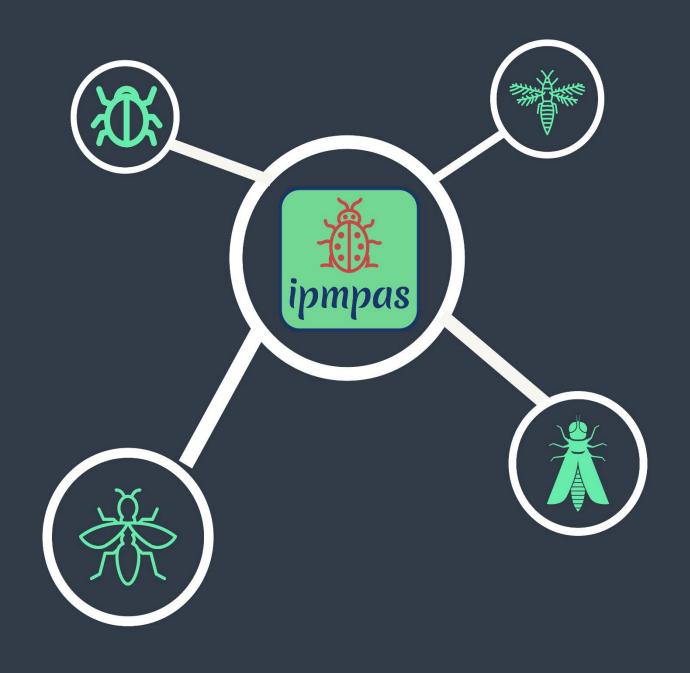
#### Education

- We believe that education is critical for the success of our IPM program.
- We have technical support from experts.
- We promote seminars and webinars.
- We created an IPM website that gives support and information on IPM and incentive communication to our growers.



#### Safety

- We believe the safety of our employees is our number one priority.
- Constant training and providing the appropriate personal protective equipment is always a main concern.
- Local rules and regulations are always followed.



SEED PRODUCED USING BIOCONTROL







#### 474 MILLION SEEDS

Produced by Bee Pollination



#### Growing Media

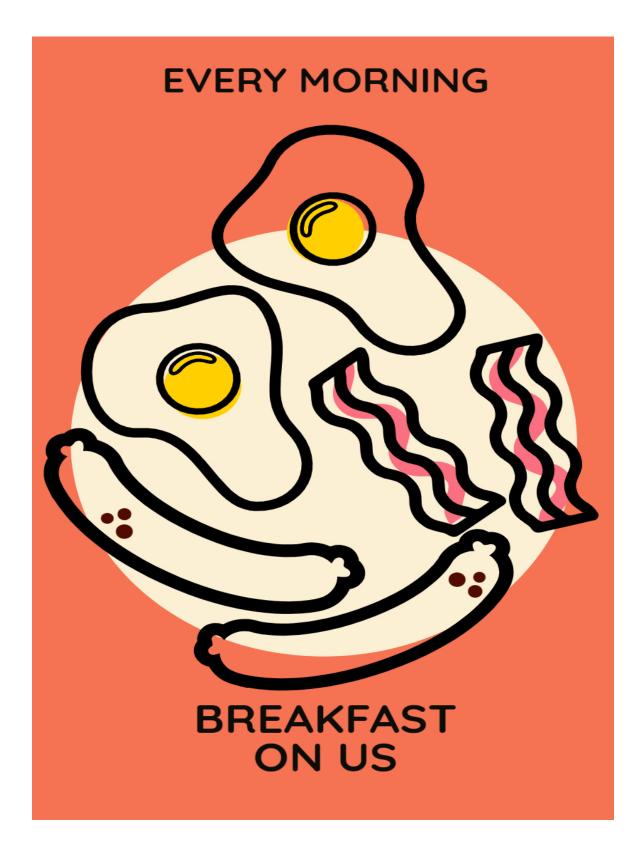
4,000 m3
of
coco fiber
used

# 55 MILLION LITERS OF WATER SAVED

NEW IRRIGATION
TECHNICS
MORE WATER
STORAGE







<u>47,000</u>

Free Breakfast







5,070 EMPLOYEES TREATED FOR FREE Vaccinations
Eye Exams
Dentistry
Blood Tests
HIV Talks







4,700

Employees

**Attend Celebrations** 

2,090

Free Food Baskets

- Christmas
- National Holidays
- Mother's Day
- Father's Day
- Kid's Day











# Reduce Reuse Recycle



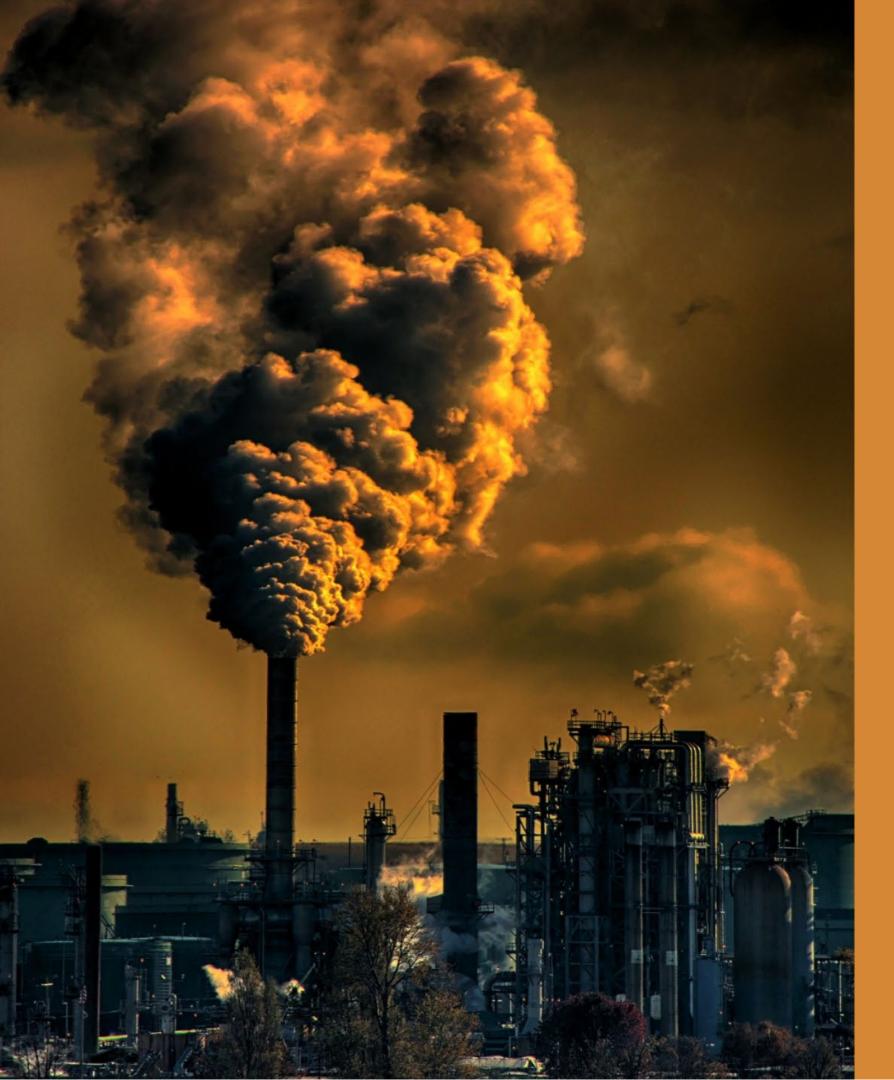


20 Tons Metal



15 Tons
Plastic

3,331 Liters
Oil



#### Stop Using!

600 Tons
Coal

3,800 liters Bunker Oil

#### 650 People



Take Advantage of Discount Transportation





## Educational Opportunities

## THANK YOU! PanAmerican Seed 2019